

Response to Pre Bid Query
Ref: SBI/GITC/Data Centers and Cloud/2024-25/1195
Dated: 19/08/2024

Sr. No	RFP Page No	RFP Clause No	Existing Clause	Query / Suggestions	Bank Response
1	60	Appendix-E: Scope of Work and Payment Schedule	3. Term of the Project - Project Schedule, Milestones and delivery locations: Term of the project - 1. Tanzu Data suite – From date of award of contract till 29.06.2025	Request bank to change this clause to: Tanzu Data Suite (Gemfire) - From date of contract for 1 Year / 12 months. Since, Tanzu Date Suite / Gemfire is a new license subscription that bank is adding in existing environment and for all the new license subscription, VMware by Broadcom's term for initial purchase has to be minimum 12 months / 1 Year. Hence the request.	Please refer Corrigendum No. 1
2	62	Appendix-E: Scope of Work and Payment Schedule	12. Payment schedule - 2. For Technical Account Manager – Payment will be made monthly in arrears and on submission of invoices on actuals	Request bank to change the clause to : " Yearly 100% advance for Dedicated Technical Account Manager (TAM) ". Since, TAM is a SKU based service from VMware and is billed yearly in Advance to Customer / Partners. This was also changed in the last SBI RFP Corrigendum in the year 2021. Hence the request.	No Change, as per RFP
3	67	Appendix-G Certificate of Local Content	Certificate of Local Content	We request Bank to remove this clause	No Change, as per RFP
4	76	Appendix-J-Penalties Point No 7	Maximum cap on penalties will be 20% of the project cost.	We request Bank to change the Maximum penalties to 5% of the Project cost.	No Change, as per RFP